A pleasure to e-meet you. Feel free to email me or call me directly at (818) 425-9976 should you have any questions.

Thank you,

Jorge Quezada

On Mon, Nov 2, 2020 at 1:20 PM <ericlmenjivar@gmail.com> wrote: Hi John,

Hope you are doing well. As we discussed, I will be unable to do this analysis for the neighborhood council due to a conflict. However, I'm connecting you with Jorge Quezada of Applied Solutions who is able to do analysis of the Draft EIR on behalf of your neighborhood council on the proposed project. I've known Jorge for sometime and I know he can do an excellent job for the council with your unique budget constraints.

Thank you for your consideration. Much appreciated.

Jorge,

John is the chair of the Harbor Gateway North NC's planning commission and are looking for a capable person to review the Draft EIR on the proposed Prologis site in the Harbor Gateway area.

Best Regards,

Eric Menjivar 818-397-1725

Jorge Quezada <jorge@appliedsolutionsinc.org> To: John Ward <john@turnstone.com> Fri, Nov 6, 2020 at 10:15 AM

Hi John,

Good morning. For my experience in DEIR review, as Chair of the Initiating Change in our Neighborhood Community Development Corporation (ICON-CDC), we provided oversight on many projects , including the Pacoima Plaza that was previously a brownfield and needed remediation due to the former Price Pfister plant that allowed toxic chemicals that contaminated the soil and groundwater. The Pacoma Plaza eventually became a big box store destination, including Best Buy, Costco and Lowes. As part of the project the community expected that all underground gas plumes would be remediated to a satisfactory level before breaking ground, for which we were successful. We also ensured delivery trucks were not idling and instead had the necessary equipment to prevent idling. As part of the project we also developed a Community Benefits Agreement (CBA) to ensure local communities received community and cultural resources.

Jorge

[Quoted text hidden]

John Ward <john@turnstone.com> To: Jorge Quezada <jorge@appliedsolutionsinc.org>

Thanks for this info

Best

John Ward Turnstone Capital Management Group (310)874–3311 Email: john@turnstone.com www.turnstone.com Please excuse typos due to dictated message issues Fri, Nov 6, 2020 at 11:05 AM